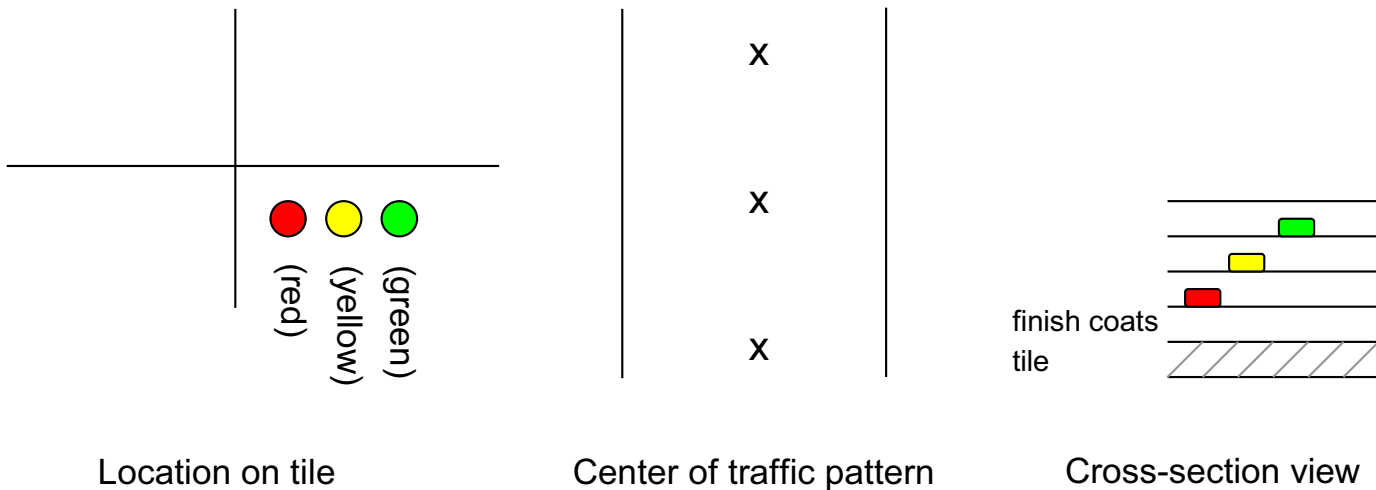


Jen/Mar's Floor Care Stoplight Scale



The stoplight scale can be used to enable you to better manage your floor care program by avoiding stripouts caused by traffic-wear into the base coat. We recommend putting down your base coat(s) and marking the top base coat with a red marking pencil. Then put down another coat and mark it with a yellow marking pencil. Put down another coat and mark it with a green marking pencil. Put down as many additional coats as necessary.

Train your employees to look for the 3 dots as they scrub the floor. If they see the green dot they scrub and go. If they don't see the green dot but see a yellow dot they caution you that finish needs to be applied. If they just see the red dot they stop and alert you that finish needs to be applied immediately. By marking the traffic area in several areas you can tell if you only need to apply finish to key areas or over the entire area.

The pencils are available from Gray Enterprise, phone (800) 970-7367, website www.grayenterprise.com. The recommended peel off china markers are 171T medium green, 170T medium yellow and 169T medium red.

Our Jen/Mar Suite Inspector software can assist you in tracking areas that need to be refinished.

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